



PEOPLE | PARTNERSHIPS | POSSIBILITIES

Advancing acquisition excellence together.

NCMA METRO MARYLAND
2026-2027 PROGRAM YEAR

LEVEL UP WITH METRO MARYLAND

Dear Metro Maryland Partners and Supporters,

As we launch a new program year, NCMA Metro Maryland is building on the strong foundation established under Richard Hanks' leadership. As Richard passes the torch, I am honored to lead the Chapter into our next phase as we focus on 'Leveling Up' our programming, partnerships, reach, and impact across the acquisition and contract management community.

Our sponsors and partners have been central to our growth—helping us expand programming, strengthen professional connections, and create opportunities that extend beyond our events. Members have shared stories of new jobs, partnerships, and even contract wins that began through Metro Maryland connections.



LEVELING UP THIS PROGRAM YEAR

This year, we are expanding federal agency and Industry Day engagement, leadership and business-growth programming, university partnerships, and practical professional development for contracting professionals, seasoned and emerging business owners, and the teams who support them.



INTRODUCING THE CONTRACTING EDGE

The *Contracting Edge: Build Expertise. Strengthen Your Business.* is our new four-part virtual series for contracting and acquisition professionals, business owners, business development, operations and program management professionals, and staff who support contracting activities. Topics include the Contract Management Standard, CMBOK, certification pathways, and the NCMA Fellow application process.

See the enclosed flyer for dates, pricing, and session details.



SAVE THE DATE

OCT 5

Greenberg Traurig –
2nd Annual Small Business Summit

OCT 15

Aprio – Federal Strategic Growth

NOV 12

3rd Annual Metro Maryland Veterans Celebration



PARTNER WITH US

Sponsorship is critical to what we are able to accomplish. Your investment supports accessible professional development, stronger government-industry connections, workforce development, and meaningful opportunities for members—while providing your organization year-round visibility and engagement with government, industry, small businesses, students, and emerging talent.

Our 2026-2027 sponsorship opportunities are included in the enclosed flyer. We welcome traditional sponsorships and creative partnership ideas that create value for your organization and the broader acquisition community.

To discuss sponsorship opportunities, please contact me or Darrell McGraw, Vice President of Sponsorship, at ncmametromd@gmail.com.

Let's Level Up—together.

Warm regards,

Jennifer Hanks
Jennifer Hanks

President, NCMA Metro Maryland Chapter

A STRONGER ACQUISITION COMMUNITY
FOR A BRIGHTER TOMORROW.



Engage.



Develop.



Connect.



Make an Impact.